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FUNK BROS. SEED CO.

INCORPORATED 1902

SOLE BREEDERS OF FUNKS HIGH YIELDING SEED CORN

LARGEST SEED CORN GROWERS IN THE WORLD
25,000 ACRES IN OUR SEED FARM



• FOUNDED 1824 •

BLOOMINGTON, ILL. Dec. 1, 1920.

Dear Sir:

For several years, it has been our custom to ascertain through the medium of a letter to farmers who purchase farm seeds from us during the season, what their actual results have been.

We are attempting to learn, both for your protection in the future as well as our own, just what varieties and in what sections of the country Funk Bros. Seed Corn, Oats, Wheat, and other Farm Seeds give the best results after they leave our hands.

Our years of experience in breeding and planting improved seeds on our own farms leads us to know positively that with normal weather conditions and good farming methods, our seeds as a rule give better results than the average commercial or home-grown seeds, and we are not afraid to ask our customers if they are willing to verify this statement. Will you not write on Page 4 telling us frankly of your experience? We wish to know whether or not you consider your purchase of seeds from us last spring a fair investment and if possible, state the difference in yield of bushels per acre obtained from our seeds with that of your own selected seed, or that of your neighbor.

Very truly yours,

FUNK BROS. SEED CO.

Write your reply on page 4 of this circular and mail in enclosed envelope.



Red Clover on the Funk Farms

95% OF OUR CORN WAS STANDING AT SHUCKING TIME. ∴ ∴ ∴

OUR STANDARD
"SEED CORN" THAT IS WORTHY OF THE NAME
Germination 95% to 98%.

Funk's Yellow Dent.....	}	Prices:
Funk's 90-Day		EAR CORN
Funk's Gold Standard Leaming....		1 to 5 bu. \$6.50 per bu.
Funk's Iowa Silver Mine.....		6 bu. and up 6.00 per bu.
Funk's Boone County White.....		
Funk's Bloody Butcher		SHELLED
Funk's 329		and GRADED CORN
Johnson County White		1 to 5 bu. \$5.50 per bu.
Reid's Yellow Dent.....		6 bu. and up \$5.00 per bu.

Pay \$2.00 per bushel down on seed corn, balance due when you are ready to have it shipped next spring.

HERE IS AN UNPRECEDENTED OFFER TO OUR OLD CUSTOMERS ON A "SPECIALLY SELECTED CORN"



Every farmer in the corn belt if he has observed at all during the past few years has realized that his yield of corn has often been a disappointment when he gathered his crop.
Very often the corn blows down and there were many barren stalks or a world of nubbins.

W H Y ?

We have spent years and a lot of money trying to find an answer and now feel that we have partly solved the problem.
A great many of you have visited us and inspected our fields and work. You have seen the kind of corn produced on our multiplying plots.

We want to give you the best we have—selected the same—tested the same—as our home seed. *This means that every ear has been picked from our multiplying plots, which were planted from seed direct from the champion high yielding ears.*
We will make a germination test of every ear and eliminate all those that show any trace of Fusarium or Root Rot disease.

RAISE MORE CORN AND BETTER CORN ON CLOVER SOD

We already have orders for more than 1,500 acres of this special seed to be planted here—right at our door in McLean County. We will tip, butt and shell this seed by hand and grade it very carefully, or supply it on the ear.

THE PRICE FOR THIS "SPECIALLY SELECTED CORN"

The price is based on the cost to produce, test, and care for the seed, viz: \$12.00 per bu.—\$3.00 cash with order, balance due when seeds are shipped.

This seed represents: 1st, *the best breeding*; 2nd, *very careful selection*, 3rd, *most modern germination test for increasing yield known to date*.

We must reserve the right to cancel orders when our stock is exhausted.

THE DOWN STALKS,
BARREN STALKS,
AND POOR YIELD of
the field shown in this
photo was DUE LARGELY to
the POOR QUALITY OF
SEED PLANTED. That
a similar condition exists
in general is shown by
November report on corn
issued by S. D. Fessen-
den, Director of Crop
Estimates, Springfield,
Illinois. It reads as follows:



"Corn yields so far reported are disappointing and not coming up to expectation in many localities due in part to the prevalence of barren stalks. Considerable soft and chaffy corn is in evidence. The corn is badly down in many areas and not only is some difficulty in harvesting resulting, but the quality is more or less impaired."

IF YOU WANT PRICES AND SAMPLES, FILL IN HERE.

I am interested, please send me samples and prices on the following seeds I have marked with (X) in the square:

- | | |
|---|---|
| <input type="checkbox"/> Funk's Great American Oats | <input type="checkbox"/> Mongol Soy Beans |
| <input type="checkbox"/> Iowa 103 Oats | <input type="checkbox"/> A. K. Soy Beans |
| <input type="checkbox"/> Timothy | <input type="checkbox"/> Hardy Alfalfa |
| <input type="checkbox"/> Red Clover | <input type="checkbox"/> Dwarf Essex Rape |
| <input type="checkbox"/> Mammoth Clover | <input type="checkbox"/> Alsike |
| <input type="checkbox"/> Sweet Clover—White Blossom (Scarified) | |

FILL THIS IN IF YOU WISH TO PLACE AN ORDER.

Name

Postoffice State

Shipping Station Send by

}	Freight
	or

(Cross out one)

}	Express

Kind of Seed Number of bushels

Kind of Seed Number of bushels

Date you want shipment made

Enclosed find check, or money order for \$

This is your page — we hope to hear from you. Please answer.

Funk Bros. Seed Co.,
Bloomington, Ill.

Dear Sirs:

Write Your Name.....

Postoffice

State